



ANSA McAL
GROUP OF COMPANIES

2016 YEAR END AUDITED FINANCIAL RESULTS

CHAIRMAN'S STATEMENT

At a time when the Group is celebrating its 135th anniversary, I am pleased to report another year of positive results. Our overseas operations continue to grow earnings in all territories: Barbados, Grenada, Jamaica, St Kitts and Nevis, Guyana and USA. The two acquisitions in 2016, East Industrial Supplies Limited (T&T) and Indian River Beverage Corporation (USA), have already been integrated into their respective sectors and we expect strong US\$ earnings towards the end of 2017.

There were two set-backs which have impacted our results. Firstly, a fire at Carib Glass Limited resulted in the shut-down of one furnace, which impacted profitability by \$38 million. Secondly, the increased rate of corporate taxation resulted in a one-off non-cash hit to our after-tax earnings by \$38 million. Despite these major events, the Group's operating profit crossed one billion for the seventh consecutive year whilst our profit before tax

(PBT) exceeded \$1.1 billion for the fourth year in a row. Revenues generated were \$6.001 billion (\$6.215 billion – 2015) whilst PBT created was \$1.107 billion (\$1.163 billion- 2015). We have invested in our OECS breweries; our new brew house in St Kitts and Nevis malt handling system for Grenada will improve production efficiencies. In Guyana, we established two paint and block depots, opened a chiller facility and expanded our portfolio of beverage brands. New colour shops were established in St Lucia, Barbados and Jamaica. We also disposed of our loss-making supermarket chain in Barbados. Manufacturing production capacities have been expanded across the sector in coatings, glass bottling, film extrusion and plastics packaging. In Media, the print optimisation project will reduce production costs. In Financial Services, the integration of Consolidated Finance Co. Limited ("CFC") in Barbados will accelerate Ansa Merchant Bank's regional expansion plans. We have expanded our CNG automotive

business, opened a new showroom in Chaguanas and launched our new vehicle rental business under the Europcar brand. Underpinning our confidence in the Group's future growth, we are implementing IT systems and upgrades over the next 5 years across the Group at a value of over \$300M. Your Directors have decided to increase the final dividend by \$0.10 to \$1.20 per share (2015: \$1.10), which represents a 9% increase. This will be paid on June 8, 2017. Together with the interim dividend of \$0.30 per share (\$0.30 – 2015), this brings the total dividend to \$1.50 per share (\$1.40 per share - 2015). In accordance with section 110 (1) (a) (i) of the Company's Act 1995, the Directors have fixed May 19th, 2017 as the Record Date for payment of the final dividend. The register of members will be closed on May 24th to 25th, 2017 both days inclusive.

REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

To the Shareholders of ANSA McAL Limited

Opinion

The summary consolidated financial statements, which comprise the summary consolidated statement of financial position as at 31 December 2016, the summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows for the year then ended and related notes, are derived from the complete audited consolidated financial statements of ANSA McAL Limited and its subsidiaries (the "Group") for the year ended 31 December 2016.

In our opinion, the accompanying summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements, on the basis described in Note 2.

Summary Consolidated Financial Statements

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards ("IFRSs"). Reading the summary consolidated financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and auditor's report thereon.

The Audited Consolidated Financial Statements and Our Report Thereon

We expressed an unmodified opinion on the audited consolidated financial statements in our report dated 23 March 2017. That report also includes the communication of Key Audit Matters. Key Audit Matters are those matters that, in our professional judgment, were most significant in our audit of the consolidated financial statements of the current period.

Responsibilities of Management for the Summary Consolidated Financial Statements

Management is responsible for the preparation of the summary consolidated financial statements in accordance with IFRSs.

Auditor's Responsibilities for the Audit of the Summary Consolidated Financial Statements

Our responsibility is to express an opinion on whether the summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements based on our procedures which were conducted in accordance with International Standards on Auditing (ISA) 810 (Revised), "Engagements to Report on Summary Financial Statements".

Port of Spain,
TRINIDAD
23 March 2017

SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	\$'000 UNAUDITED THREE MONTHS ENDED 31-Dec-16	\$'000 UNAUDITED THREE MONTHS ENDED 31-Dec-15	\$'000 AUDITED YEAR ENDED 31-Dec-16	\$'000 AUDITED YEAR ENDED 31-Dec-15
Profit for the period/year	275,318	355,605	803,108	891,353
Other comprehensive income:				
Re-measurement gains/(losses) on defined benefit plans (net)	9,285	(51,479)	8,787	(51,479)
Currency translation differences	(4,853)	743	26,249	1,474
Other comprehensive gain/(loss) for the period/year	4,432	(50,736)	35,036	(50,005)
Total comprehensive income for the period/year	279,750	304,869	838,144	841,348
Total comprehensive income attributable to:				
Equity holders of the parent	246,469	261,013	725,474	723,381
Non controlling Interests	33,281	43,856	112,670	117,967
	279,750	304,869	838,144	841,348

SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	\$'000 STATED CAPITAL	\$'000 RESERVES	\$'000 NON-CONTROLLING INTERESTS	\$'000 TOTAL
Balance as at 1 January 2016	175,305	6,066,867	737,785	6,979,957
Total comprehensive income for the year	-	725,474	112,670	838,144
Transfers and other movements	-	45,551	(409)	45,142
Net movement in unallocated shares	-	5,206	-	5,206
Value of equity settled share based compensation	11	-	-	11
Dividends to equity holders	-	(241,192)	-	(241,192)
Dividends of subsidiaries	-	-	(42,479)	(42,479)
Balance as at 31 December 2016	175,316	6,601,906	807,567	7,584,789
Balance as at 1 January 2015	175,231	5,594,498	682,204	6,451,933
Total comprehensive income for the year	-	723,381	117,967	841,348
Transfers and other movements	-	(16,133)	10,688	(5,445)
Net movement in unallocated shares	-	(10,753)	-	(10,753)
Value of equity settled share based compensation	74	-	-	74
Dividends to equity holders	-	(224,126)	-	(224,126)
Dividends of subsidiaries	-	-	(73,074)	(73,074)
Balance as at 31 December 2015	175,305	6,066,867	737,785	6,979,957

SUMMARY CONSOLIDATED STATEMENT OF CASH FLOWS

	\$'000 AUDITED YEAR ENDED 31-Dec-16	\$'000 AUDITED YEAR ENDED 31-Dec-15
Profit before taxation	1,107,285	1,162,585
Adjustment for items not affecting working capital	45,313	106,843
Operating profit before working capital changes	1,152,598	1,269,428
Net change in working capital	73,300	(895,834)
Cash flows from operating activities	1,225,898	373,594
Other cash applications	(191,187)	(258,384)
Net cash flows from operating activities	1,034,711	115,210
Investing activities	(461,052)	(203,541)
Financing activities	(356,796)	(149,176)
Net increase/(decrease) in cash and cash equivalents	216,863	(237,507)
Net foreign exchange differences	11,355	1,618
Cash and cash equivalents at the beginning of the year	1,455,460	1,691,349
Cash and cash equivalents at the end of the year	1,683,678	1,455,460

Note: Cash and cash equivalents includes amounts held at our subsidiary financial institutions. For the year ended 31 December 2016 this amounted to \$703 million (2015: \$761 million).

SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	\$'000 AUDITED AS AT 31-Dec-16	\$'000 AUDITED AS AT 31-Dec-15
ASSETS		
Fixed Assets and Investment Properties	2,127,278	1,927,478
Investment in associates and joint venture interests	147,063	152,618
Other Long Term Assets	4,824,683	4,517,765
Current Assets	6,770,629	6,659,579
Total Assets	13,869,653	13,257,440
EQUITY AND LIABILITIES		
Stated Capital	175,316	175,305
Reserves	6,601,906	6,066,867
	6,777,222	6,242,172
Non-controlling Interests	807,567	737,785
Total Equity	7,584,789	6,979,957
Non-current Liabilities	2,921,419	2,687,289
Current Liabilities	3,363,445	3,590,194
Total Liabilities	6,284,864	6,277,483
Total Equity and Liabilities	13,869,653	13,257,440

CHAIRMAN
By Order of the Board

DEPUTY CHAIRMAN

SUMMARY SEGMENT INFORMATION

	Manufacturing, packaging & brewing		Automotive, trading & distribution		Insurance & financial services		Media, retail, services & parent company		Total	
	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Revenue										
Total gross revenue	2,415,675	2,468,854	2,662,094	2,759,126	816,510	754,444	1,056,912	1,217,296	6,951,191	7,199,720
Inter-segment	(255,064)	(305,899)	(58,056)	(53,637)	(49,667)	(25,991)	(587,794)	(599,199)	(950,581)	(984,726)
Third party revenue	2,160,611	2,162,955	2,604,038	2,705,489	766,843	728,453	469,118	618,097	6,000,610	6,214,994
Results										
Finance costs	677	839	3,519	1,984	36,372	35,379	925	5,411	41,493	43,613
Depreciation and amortisation	138,320	121,977	23,675	18,304	39,498	39,942	31,538	32,007	233,031	212,230
Impairments	-	-	-	-	(6,097)	9,818	-	3,277	(6,097)	13,095
Reportable segment profit before tax	454,614	504,928	192,424	254,953	330,772	281,011	129,475	121,693	1,107,285	1,162,585
Income tax expense	162,121	131,883	55,901	67,226	70,741	47,861	15,414	24,262	304,177	271,232
Share of results of associate and joint venture interests	-	-	-	-	-	-	32,933	22,595	32,933	22,595
Total Assets include										
Reportable Segment assets	2,627,088	2,365,588	1,736,693	1,445,871	6,523,481	6,590,049	2,982,391	2,855,932	13,869,653	13,257,440
Investment in associates and joint venture interests	-	-	-	-	-	-	147,063	152,618	147,063	152,618
Capital expenditure	146,727	256,259	40,122	22,780	60,945	55,172	67,232	59,669	315,026	393,880
Liabilities										
Reportable Segment liabilities	728,977	607,779	459,214	367,202	4,767,327	4,895,144	329,346	407,358	6,284,864	6,277,483

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

The accompanying notes form an integral part of these financial statements.

Note 1. Basis of preparation: The summary consolidated financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summary consolidated statement of financial position, summary consolidated statement of income, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows. These summary consolidated financial statements are derived from the audited consolidated financial statements of ANSA McAL Limited and its subsidiaries for the year ended 31 December 2016, which are prepared in accordance with International Financial Reporting Standards. These summary consolidated financial statements have been extracted from the audited consolidated financial statements which will be available on ANSA McAL Limited's website.

Note 2. Significant accounting policies: These summary consolidated financial statements have been prepared in accordance with the accounting policies set out in "Note 2" of the 31 December 2016 audited consolidated financial statements consistently applied from period to period. The Group has adopted all the new and revised accounting standards and interpretations that are mandatory for annual accounting periods on or after 1 January 2016 and which are relevant to the Group's operations.

Note 3. Acquisition: On 08 July 2016, ANSA McAL Limited acquired 100% of the voting shares of Indian River Beverage Corporation, an international business company incorporated under the Laws of the United States of America. The primary activities of this company are brewing, packaging and selling malt beverage and cider products. On 24 August 2016, ANSA McAL Limited acquired 100% of the voting shares of East Industrial Supplies Limited, a company incorporated and operating in the Republic of Trinidad & Tobago. The primary activity of this company is the purchase and resale of caustic soda.

Note 4. Stated Currency: Rounded to the nearest thousand Trinidad & Tobago dollars