



JANUARY 2014

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Corporate **BROADCAST**

MBM's 'Smart Print & Imaging Solutions 2014'

The Next Generation of Technology

On Wednesday 22nd January 2014 McEneaney Business Machines (MBM) launched its two-day Smart Print and Imaging Solutions 2014 Expo, in conjunction with the global leaders in imaging technology, Canon. A special opening ceremony was held at the Trinidad Hilton, where the two-day expo was held. The event showcased the latest innovations in wide format printing, color and black and white press production, document management and archival that are available from MBM.

Mr. Robert Boopsingh, Managing Director – MBM remarked “*We are pleased to*

bring to our clients and the local business community an avenue to discover the range of solutions that are available from the Canon suite of imaging products and information software. It's important to keep our valued clients informed of the technology which can assist them in retaining control, and in becoming more competitive as they seek to enter new markets.”

Also addressing those in attendance were Mr. Alejandro Samaniego, Business Solutions Consultant – Canon Latin America and Mr. David Inglefield, Sector Head – ANSA McAL's Retail & Services Sector. A team of experts from Canon Latin America alongside MBM's technicians showed the versatility and competencies of the latest Canon technologies on display. Over the

course of its two-day duration various seminars were conducted and were aimed at the different sectors of business that can all benefit from Canon's latest technologies.


For over 50 years MBM has been the sole Canon Authorized Distributor in Trinidad and Tobago. Over that time the company has won numerous awards from Canon, including:

Most Digital Equipment Sold in the Caribbean

Outstanding Achievement in Overall Growth in the Caribbean

Technical Proficiency in Copier Service Industry 



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ANSA Coatings Limited Honours its Top Customers

A Night of Celebration

On Thursday 23rd January 2014 ANSA Coatings Limited hosted its Second Annual Gala Awards Ceremony in honour of their top customers. The different divisions of ANSA Coatings: Penta, Sissons, Automotive and Glidden, each recognised their loyal dealers and franchisees with various tiers of awards.

The Master of Ceremonies for the night's festivities was none other than Ms. Sophie Wight, Radio Announcer and Media Personality who kept the programme flowing with her wit and immense charm.

ANSA Coatings' newly appointed Managing Director, Mr. Roger Roach, delivered his inaugural welcome remarks. He was followed by Mr. Gerry C. Brooks, Group Chief Operating Officer/

Sector Head Manufacturing, who presented the Feature Address. Both Mr. Brooks and Mr. Roach graced the stage again later in the night to assist with the presentation of awards. Mr. Sean De Souza, Executive Manager: Marketing & Sales – Penta Paints, Mr. Umanath Maharajh, Commercial Manager - Sissons Paints and Mr. Marcel St Martin, Sales and Marketing Manager – Auto Refinish also assisted with the presentation of the night's awards. 

The awardees were:

PENTA

Shop of the Year 1st:

Balmain Colourshop - Ramlagan's Colourshop Ltd.

Shop of the Year 2nd:

Tobago Colourshop - Future Colours Ltd.

Shop of the Year 3rd:

Princes Town Colourshop - Colour Dreams

Most Improved Colourshop:

Sangre Grande Colourshop - Merabic Utopia Concepts

Non-Franchised Shop of the Year:

Cocorite Colourshop

SISSONS

Shop of the Year 1st:

Chaguanas Colourshop

Shop of the Year 2nd:

St Augustine Colourshop

Shop of the Year 3rd:

St James Colourshop - Painter's Palette Ltd.

Most Improved:

Maraval Colourshop - MEPCO Ltd.

Best Initiative by a Colourshop:

Marabella Colourshop Ltd.

AUTOMOTIVE

DIAMOND AWARD – Sales Achievement:

Auto Care Enterprises (ACE) Ltd

PLATINUM AWARD – Sales Achievement:

Platinum Autocolor

C & I Daves' Auto Paints

Tiny & Sons Auto

GOLD AWARD – Sales Achievement:

Asraph Ali Auto

Millington Paint Supplies

Paint Masters Ltd.

Classic Paints Ltd.

La Romain Automotive

Premium Supplies

Colour Solutions & Co. Ltd.

Streetwise Auto Centre

Rustic Auto Colour Centre

MOST IMPROVED – SALES PERFORMANCE FOR 2013

Asraph Ali Auto

GLIDDEN

Distributor of the Year 1st:

Cunupia Colourshop - Three Gills Investment Ltd.

Distributor of the Year 2nd:

Balmain Colourshop - Ramlagan's Colourshop Ltd.

Distributor of the Year 3rd:

El Dorado Colourshop - Quantum Quality Solutions



A representative from the Marabella Colourshop receives the Sissons Paints award for the Best Initiative by a Colourshop from Mr. Umanath Maharajh, Commercial Manager - Sissons Paints



Mr. Roger Roach, Managing Director – ANSA Coatings Ltd., presents the Tobago Colourshop - Future Colours Ltd with the award for Penta's Shop of the Year 2nd place



Ramlagan's Colourshop Ltd. received two awards on the night: Penta's Shop of the Year 1st place and Glidden's Distributor of the Year 2nd place



The team at Asraph Ali Auto will be proud to show-off their Gold Award for Sales Achievement and their Most Improved – Sales Performance for 2013 award from the Automotive paints division



The management team of Auto Care Enterprises (ACE) Ltd were the well-deserving recipients of the Automotive Division's Diamond Sales Achievement Award



Representatives from Platinum Autocolour, C & I Dave's Auto Paint and Tiny & Sons Auto pose with their Platinum Sales Achievement Awards



A representative from the St. Augustine Colourshop and the Chaguanas Colourshop proudly show off the awards that the colourshops received for 2nd place and 1st place, respectively, in the Sissons' Shop of the Year category



“ANSA McAL is the place where careers unfold for high performers and that is why the ACCA ‘Approved Employer’ status is just one part of a larger plan that the Executive Committee has for growing and developing our finance professionals and that is why I feel so excited about this accomplishment.”

Mr. Aneal Maharaj, Group Finance Director

ANSA McAL Group of Companies achieves re-certification of ACCA Approved Employer Status

Mr. Aneal Maharaj, Group Finance Director, is pleased to announce that the ANSA McAL Group of Companies has been re-certified as an ‘Approved Employer’ by the Association of Chartered Certified Accountants, ACCA following an independent audit of the Group’s training and development program. ACCA is based in the UK with 89 offices in 173 countries around the world and with a total membership (members and students) of over 590,000, it is the largest, growing professional body in the world. In its inception years ACCA was a qualification that was sought after by Accountants but has evolved into a business qualification for finance professionals the world over. It is equivalent to a Masters qualification which is pursued on a part time basis working and studying.

Why is the ‘Approved Employer’ title so important?

This means that the ACCA recognizes the strength and robustness of the Group’s learning environment and quality of experience gained in on-the-job staff development as well as the Group’s performance appraisal and development programmes. Specifically the certification:-

- provides formal recognition that ANSA McAL is committed to providing learning and development opportunities to its finance staff – which will enhance the organization’s reputation as an employer
- provides an accessible global standard which enables ANSA McAL and other organizations to compare their learning and development support against a global benchmark.

What did we have to do to acquire this title?

The initial Group certification was granted in 2012 after random audits of selected group companies. To achieve re-certification, ACCA reviewed documentary evidence including employee appraisal forms, KPIs; training material; post appraisals of training among other things. More detailed information, such as the nature of the programmes which were run, the feedback surveys from the participants and the variety of programmes were also required. Along with this information our Barbados and Trinidad offices were audited, along with selected subsidiaries. After the process was completed they had absolutely no questions for the Group Finance team and relayed their satisfaction about our in-house programmes and the on-the-job training that is offered.


ACCA’s training requirements look at the combination of external and internal development that finance professionals may have taken part in. However there is a heavy bias on the learning that has taken place within the Group. ACCA is satisfied with the learning and development programmes that exist within the

Group and this prevents our finance professionals from having to acquire their necessary CPD hours externally.

Does the Group receive an actual physical award for this accomplishment?

The actual award is a standard certificate which holds a very important piece of information: an identification number. Every year ACCA members, who hold this certification, are required to quote the number when validating that they have completed a certain level of training. If we did not have the ‘Approved Employer’ certification then the members of the Finance team would have to demonstrate CPD hours and programmes that were undertaken. This eliminates the need for employees to take time off during their schedule to get the necessary external training.

Does this title have an expiration?

The ‘Approved Employer’ status is valid for a period of 3 years, ACCA reserves the right to come into the organisation and audit before that period is up. 

“The Group’s aspirational statement places the ‘People Basics’ first and the Parent Board with the Executive Committee, led by our Group Chairman, supports that this is first and foremost. Whilst we still have work to do, I am very happy that we are headed in the right direction. The Executive Committee has led several new developments in the Group:

- **Critical succession planning for the first time**
- **Next in line successors for finance professionals**
 - **The 360 degrees programme**
 - **The Executive MBA programme**
- **Group Finance’s Quarterly Training Programme**
 - **A new performance management system**
- **A new appraisal system: everyone now has clearly defined KPIs**

All these initiatives are coming together very well and I am incredibly happy with the direction that it is all headed in. Special thanks to our HR Department, led by Mrs Teresa White, for initiating much of this. ANSA McAL is committed to becoming the employer of choice in the Caribbean; this is not something that we take lightly and it is something that we will work tirelessly towards achieving. We continue to aspire towards becoming a company that is admired always, and a company that is sought after as the ‘employer of choice’ for any professional, whether their field of choice is Engineering, Finance, HSE, HR etc.”

Mr. Aneal Maharaj, Group Finance Director

A MEETING OF THE MINDS

ANSA McAL IT Managers Quarterly Forum

On Friday January 10th 2014, Group Chief Information Officer, Mr. Ian Galt and the Group IT Senior Leadership Team hosted their first 'ANSA McAL IT Managers Quarterly Forum' that brought together IT Managers from across the Group. Attendees participated in joint discussions and strategy planning. Going forward, these forums will facilitate open communication regarding IT policy, strategy and

governance aimed at strengthening and unifying the Group through Information Technology.

Mr. Galt spoke about the collaborative effort that would be required between the Group IT team and the subsidiary IT teams. He highlighted that across the Group, IT would be working toward developing overarching guidelines for operating as a unified team for the benefit of the Group.

Four committees were launched and their Chairpersons were introduced to

the team:

IT Managers Committee

Mr. Dev Maharaj, Group IT Executive

Enterprise IT Architecture Committee

Mr. Richard Khan,

Group IT Infrastructure Manager

Business Systems Committee

Mr. Shane Poona,

Group IT Business Systems Manager

IT Security Advisory Committee

Mr. Bernard Rocke,

Information Security Manager -

Financial Services Sector



The Group IT team



ANSA McAL IT Managers Quarterly Forum

ANSA MERCHANT BANK PROUD TO PARTNER WITH UDECOTT

Ground Breaking Business

On Thursday 9th January 2014 the Urban Development Corporation of Trinidad and Tobago Limited (UDeCOTT) officially handed over the state-of-the-art San Fernando Teaching Hospital to the Ministry of Health. The 18-storey building is earmarked to provide maternal, child care and pediatrics, functional diagnostics and adult outpatient services. Administrative and teaching services will also be conducted at the San Fernando Teaching Hospital Facility. The Teaching Hospital will act as an extension of the San Fernando General Hospital and will increase its current bed capacity by 216 beds: 72

dedicated to pediatrics and 144 for adults.

ANSA Merchant Bank Limited is proud to have jointly provided long-term financing with the Government of Austria for this landmark health care project, and commends the astute Chairmanship of Ms. Jearlean John in ensuring the timely delivery of the building that will elevate the delivery of health care to the citizens of Trinidad and Tobago.

ANSA Merchant Bank Limited is committed to the development of the regional capital markets and also offers project financing, asset financing, commercial lending and leasing to corporate businesses and SMEs in Trinidad & Tobago. 



Mr. Gregory N. Hill, Managing Director - ANSA Merchant Bank Limited presents Mrs. Jearlean John, Chairman – UDeCOTT with a token on behalf of ANSA Merchant Bank Ltd to commemorate the closing of the UDeCOTT long-term financing for the San Fernando Teaching Hospital for the Ministry of Health

TATIL OPEN INVITATIONAL GOLF TOURNAMENT 2014

21 years of supporting local golf

The Trinidad and Tobago Golf Association (TTGA) launched the 2014 Golf season on Saturday 18th January 2014 with the TATIL Open Invitational Golf Tournament at the St. Andrews Golf Club, Moka, Maraval.

The two-day tournament marked the 21st year of Tatil's sponsorship. This event is now well established in the golfing community as a premier competition, and it is one of the tournaments in which golfers who aspire to represent

the country in International and Caribbean Golf Tournaments can begin to accumulate points towards national ranking. One hundred and twenty golfers took part in the 36-hole tournament.

Defending Trinidad & Tobago Open Champion, Mr. Shane Costelloe, produced a solid even-par round of 72 to wrest the Men's Championship crown at the conclusion of the tournament. Christina Ferreira completed the hat trick to lift the ladies' title. Notably, there were 4 junior girls and 5 junior boys entered among the 120 entries in this first golfing event for 2014 and were also featured among the prizewinners.

The Winners in the 6 categories are as following:

Men's Championship - Mr. Shane Costelloe

Ladies Championship - Ms. Christina Ferreira

1st Flight - Mr. Steve Durgadeen

2nd Flight - Mr. Carlisle Hosein

Seniors - Mr. Ricardo Camacho

Super Seniors - Mr. Arjoon Samlal



Teeing off at the 21st TATIL Open Invitational Golf Tournament



Left to right: Mr. Shane Costelloe, the Men's Championship winner receives his prize from Mr. Ricardo St. Cyr, Tatil's Claims Manager



After a well played tournament the winners of the various categories take time for a photo op with representatives from Tatil's Head Office

STANDARD DISTRIBUTORS LTD.
Certificate of Excellence

is hereby granted to

PATRICIA BLENMAN

for outstanding performance and lasting contribution as

**OVERALL
 BEST PERFORMER
 2013**

Ms. Blenman started her journey with Standard Distributors Ltd. on October 31st, 2000, in the position of Sales Receptionist at Standard's St. James Branch. Over the years she willingly acted in the position of Cashier and Dispatch Clerk when needed. Ms. Blenman was confirmed in the position of Inventory/Stock Clerk on February 1st, 2006. Her versatility and her experience in many roles have proven to be a huge asset to the company since she is always willing to hold on in any capacity she is asked to. She is a team player; hardworking, dedicated and driven. Ms. Blenman was promoted to the position of Inventory Supervisor in November 2013 where she continues to display the characteristics of an ideal employee; for which she gained recognition as Standard Distributors Ltd's 'Overall Best Performer 2013'.



MS. PATRICIA BLENMAN, LEFT, RECEIVES HER TOKEN OF A SAMSUNG GALAXY SIII PHONE FROM MRS. ANNELIES DENNY, STANDARD'S CHIEF OPERATIONS OFFICER

PROMOTIONS WITHIN THE GROUP

Join us as we congratulate the following persons on their recent promotions with the ANSA McAL Group of Companies:



Sarah Ragoobar

Ms. Ragoobar joined the ANSA McAL Group of Companies as the Executive Assistant to Mr. Aneal Maharaj, Group Finance Director only 22 months ago. After continually performing well and quickly outgrowing her position, she has been promoted to the position of Manager – Standards Grand Bazaar. She now has the opportunity to manage a substantial revenue store in an exciting field of business.

Celeste Gajadhar

Ms. Gajadhar has been promoted to the position of Group Tax Manager. Celeste joined the Group as a Senior Tax Accountant 4 years ago and has delivered consistently strong performance against her KPIs over that time. The Group Finance team has noted improved performance in the handling of BIR and audit matter thanks to her contribution.

Antoinette Copeland

Ms. Copeland has been appointed as the Finance Manager for ANSA McAL Limited. She has been their CFO for over 30 years and her leadership, experience and knowledge will strengthen Head Office's Finance team. She has substantial manufacturing experience and finance knowledge and has already begun making a positive impact.

Karen Mohammed

Formerly an Assistant Accountant at ANSA McAL's Head Office, Ms. Mohammed has been promoted to the position of Credit Controller at Alstons Marketing Company Limited (AMCO). Karen has worked at Head Office for the past 5 years and during that time has significantly improved the processes around intercompany and certain property accounts.

Hats off to these persons on their promotions and we wish them the best of luck in their new endeavors!

RECENT PROMOTIONS

Were there any recent promotions or appointments in your subsidiary that you would like to highlight? We'll send in all the details to us and we'll be glad to recognise more accomplishments from our ANSA McAL brothers and sisters.

CDC says "Congratulations!"

Caribbean Development Company Limited (CDC) would like to congratulate the members of its team who have successfully completed the **'Harvard Managementor Programme.'** This programme is a practical and engaging resource for fostering management skills and for teaching the proper implementation of these skills in the workplace. Throughout the programme, participants accessed forty-four (44) topics addressing key competencies that were identified for leadership development. The programme ran for 12 months and was facilitated online by Knowledge Works Consulting in partnership with the Harvard Business School.

Team members completing the programme were:

Candice Rock - Stores Manager

Chris Henry - Customs Manager

Garvin Barnes - Warehouse Control Officer

Ian Roach - Purchasing Project Manager

John Smith - Operations Manager

Karen Balroop - Purchasing Manager (Foreign)

Keisha Murray - Demand Planning Manager

Lorna Cooper - Customs Clerk II

Nadia Jardine - Assistant Planning Manager

Terry Dempster - Supervisor

Valerie Williams - Lopez- Purchasing Assistant

Keith Farinha - Purchasing Manager (Local)

Yashwant Singh - Warehouse Manager

AMTL CELEBRATES 2013

Awards of Recognition for Long Standing Employees

ANSA McAL Trading Limited (AMTL) had a lot of reasons to celebrate when it hosted its Annual Staff Party on Saturday 11th January, 2014 at the Georgetown Club, Georgetown.

Apart from remembering another fabulous year, AMTL's Managing Director, Ms. Beverley Harper gave recognition to the company's long-serving staff and outstanding employees. A special presentation was made to Administrative Officer, Ms. Collene Jack, who gave AMTL fifteen years of dedicated service before going into early retirement.

Awards were also presented to the following persons in their respective categories:

15 years of Service:

- Mr. Ray Lutchman
- Mr. Rampersad Arjune
- Mr. Leon Johnson

10 years of Service:

- Mr. Muneshwar Budhram,
- Mr. Elson Telesford
- Mr. Marco Kreuter

5 years of Service:

- Mr. Stan Lowes
- Mr. Kelvin Lowes
- Mr. Gabriel Herbert
- Mr. Colin Baptiste
- Mr. Brian John
- Ms. Anjeta Hinds
- Mr. Devon Walkes
- Ms. Dennies August

- Mr. Fitzroy Blackman
- Ms. Luden Cameron
- Mr. Rovin Outar
- Ms. Simone Pollard
- Ms. Nafeeza Khan-Chand
- Mr. Selwyn Williams
- Ms. Beverley Harper

Salesman of the Year:

- 1st Place: Mr. David Lowe
- 2nd Place: Mr. Doodnauth Tej
- 3rd Place: Mr. Elson Telesford

Outstanding Performance Award:

- Ms. Darshanie Yussuf

Employee of the Year Award 2013:

- Mr. Jameel Baksh



Mr. Jameel Baksh receives his '2013 Employee of the Year' Award from AMTL's Managing Director - Ms. Beverley Harper

Ms. Harper presented 'The Spirit of ANSA' Award to five persons this year. She described that when selecting the recipients of this award, she looked for persons who had the best interest of the company at heart; they enjoy working at ANSA McAL and were a joy to work with as well. She looked for persons who are always ready to go the extra mile and even work outside of their specified job description. She stated that in the end it is all about character, passion, willingness, integrity, affability and kindness.

The recipients of this year's 'Spirit of ANSA' Award were:

- Mr. Troy Cadogan
- Mr. Alwin Benjamin
- Ms. Maria King
- Mr. Balram Rajaram
- Mr. Sherlock Forde



Ms. Collene Jack, Administrative Manager – AMTL receives a special award for her 15 years of service to the company from former Managing Director Mr. Paul Chan-a-sue



Mr. David Lowe, Consumer Goods – Salesman (right) receives his 'Salesman of the Year' Award from Consumer Goods Sales Manager, Mr. Selwyn Bobb




When the awards were over, the AMTL team partied the night away, celebrating the company's and their own continued success and achievements

It's never too late for a Christmas story...

CHRISTMAS IN GUYANA

AMTL spreads the Christmas cheer

ANSA McAL Trading Limited (AMTL) in Guyana showed their true Christmas spirit when they held their Second Children's Christmas party on December 16th 2013. Over 100 kids from Hope's Children, Bless the Children and Berbice Anjuman orphanages were treated to a very special day complete with Mr. and Mrs. Santa Claus, Mr. Clown, face painting, bouncy castle, trampoline, gifts and other great goodies.

AMTL's Managing Director, Ms. Beverley Harper remarked "it was an absolute pleasure to see the joy and happiness on the face of the children, hear their wonderful laughter and see their beautiful smiles." 



MEET OUR PEOPLE

Allow us to introduce you to... Khelice Rennie Brand Manager – Cold Chain, AMCO

CB: Can you tell us a little bit about the portfolio that you hold and some of your main responsibilities?

KR: Well the brands that I am directly responsible for are Roberts -that's Sunflower Spreads, Health Spreads, and the ever famous Garlic Spread which we all know and love; Palermo's Pizzas - a frozen pizza that actually tastes GREAT; Amy's Kitchen – this brand is a recent acquisition and it's an all organic, all vegetarian and in some instances gluten free line; Flav-r-Pac Frozen vegetables and fruits; Living Water Community - delicious lasagnas and dessert cakes. Indirectly, I handle Mercer's Wine Ice Cream (which has become my personal baby), Blue Bunny Ice Cream, Black Canyon, MELO, Aunt Jemima, Sara Lee and Sea Best brands.

My main responsibilities are to create and develop local awareness for my brands, manage promotional spending, ensure adequate stock is on hand at all times, disperse the brands to as many retail outlets as possible, visit accounts to ensure correct merchandising is being done and to acquire new customers as I see fit.

CB: Where can members of the ANSA McAL family find you?

KR: The original address was "Corner Uriah Bulter Highway and Endeavour Road, Chaguanas" but the proper address is now "ANSA McAL Center, 4-10 Rodney Road, Endeavour, Chaguanas." Other than that, you can look for me at pretty much any Carnival Fete... Carnival is my time!

CB: Do you have any memorable moments in the Group? Any funny stories?

KR: Hmmmm...SO MANY....but one of my favorite moments was the AMCO Children's Christmas Party in December 2013. I love kids plus I got the chance to work with an awesome committee.

CB: When you get off work, what are some things that you like to do for fun?

KR: Recently I have started going to the gym, and you can understand why...based on the products that I work with and thoroughly enjoy, so that's my "fun" right now. Other than that, I like going to catch an occasional movie, or watch cartoons online, yes I am a child at heart.

CB: Any secret talents or special skills?

KR: This question made me laugh.....for now, I'll just say I have the ability to make people laugh, I possess a great sense of humor.

CB: We recently came across an article in a local newspaper entitled 'Ice Cream...for adults' and alongside this article was your photo. Care to elaborate?

KR: That feature actually came about after AMCO's 2013 Christmas Showcase; a reporter was interested in highlighting Mercer's Wine Ice Cream. I've actually been told that the picture in the newspaper is very ironic because the title reads "Ice Cream for Adults" and I actually look like a 'small boy' in the photo.....hahahahaa. But it's captioned that way due to the 5% alcoholic content of each pint of Mercer's Ice Cream.

It is not wine flavored ice cream; it is ice cream that actually has a specific amount of wine mixed right in. Mercer's has mastered the art of blending luscious premium ice cream with superb wine; each wine is hand-picked and blended with only the freshest ingredients.

CB: What has the public response been like towards the Mercer's Wine Ice Cream? We know that a lot of locals prefer the good old fashioned favorites: chocolate, vanilla or coconut.

KR: Currently we are pushing the Mercer's Wine Ice Cream at Carnival Fetes to get the awareness and taste profile out there. People are always intrigued when we call our flavors like "Port, Chocolate Cabernet, Raspberry Chardonnay", which are usually the top 3 in terms of preference by the way. They love the flavor, color, texture and that it's not overly sweet.

CB: We know that you have been out and about promoting your brands at retailers across Trinidad. What do you think is the best way to approach a potential customer and get them to try a new product or brand like Mercer's or Amy's Frozen Meals?

KR: I let them know that it is a one-of-a-kind product; that there is none other like it in the local market at present. If by then they don't bite then I let them taste it, and from there it is pretty much history. I always make mention of the fact that the Cold Chain Department does not sell

anything that does not taste good, to which they always agree. As for the Mercer's ice cream specifically, once they realize it contains 5% alcohol, my work is pretty much done.....lol

CB: The floor is now yours and you have an audience with the entire ANSA McAL Group of Companies...give us your best sales pitch: Why should we pick up your brands the next time we go to the supermarket?

KR: You've put me on the spot there.....ok here goes *ahem*:

Assuming that you are a customer that likes to pay for great quality, great taste, and get value for money, then I strongly recommend you purchase our products. We refuse to give our customers mediocre items or mediocre service. With Alstons Marketing Company Limited being one of the largest and most experienced Distribution companies for over 130 years, delivering excellence consistently, why question us?

CB: (Other than the brands that you represent) Do you have any other favorite ANSA McAL products/brands/services?

KR: I love love love Bacardi Dragon Berry! Love Grey Goose, Love Patron and any of Carib's products, don't judge me, I just appreciate a good, quality drink.

CB: Any words of wisdom or personal credos that you would like to leave with our readers?

KR: • Never ever forget where you came from

- Always remain humble
- A great personality can carry you a long way

CB: So when can we expect our samples of your great products? :)

KR: Just tell me what products you are interested in, and I will direct you to the nearest retail outlet....

Or
Our products are so amazing that you would not feel right unless you pay for them..... :)

CB: We should've specified: 'free' samples!



VACANCIES WITHIN THE ANSA McAL GROUP

If you see something that you're interested in then feel free to contact your local HR Department to further discuss your potential and the opportunities which are available to you: our dedicated employees.

SECTOR: Services

ANSA Technologies

Project Estimator
Electrical Engineer
Projects Manager
Tools, Equipment & Vehicle Maintenance Officer
External Marketing Representative

Alstons Shipping

Marketing Coordinator – Dock Office
Documentation Clerk – Dock Office
Marketing Executive – Dock Office

McEneaney Business Machines (MBM)

Chief Financial Officer
Accountant
Project Manager
Sales Manager

Administrative Assistant
Accounts Executive
Accounts Executive – Protection
Accounts Executive
Accounts Executive - Major Accounts Group
Inside Sales Support
Showroom Representative
Help Desk Supervisor
Spare Parts Supervisor
Administrative Assistant
Sales Support
Help Desk Technical Support
Executive Assistant

Crown Industries Limited

Machine Operator
Packer
Clerical Assistant

SECTOR: Manufacturing

ANSA Coatings Limited

Export Officer
Industrial/ Senior Technical Rep.
Dispersion Operators
General Operator
Fork lift Driver
Mixer/Cleaner
Loader/Filler Labeller
Janitor
Maid/Cleaner
Warehouse Attendant

ANSA Chemicals

Water Treatment Service Technician- St. Kitts Brewery
Water Treatment Technical Administrator
Stores Attendant
Courier
Packaging Dept- Trainee Operator
Maintenance Technician III
Plastics Dept- Technician II
Plastics Dept- Operator II

ANSA Polymer

Blow Moulding - Junior Shift Technician
Conversion – Machine Operator
Blow Moulding – Shift Supervisor
Production Worker
Forklift Operator/Stores Attendant
Maintenance – Mechanical Technician
Maintenance – Electrical Technician
HSSE - Janitor
Warehouse/Stores Clerk

ABS

Operations Manager
Export Manager
Sales Representatives
Forklift Operators
Elevator Service Technician
Solutions Manager – Engineered Systems
Marketing Manager

SECTOR: Beverage

Carib Brewery

Regional Export Manager
Brand Officer

SECTOR: Retail

Standard Distributors Ltd

Maintenance/Fleet Manager
Inventory Clerk
Accountant
Parts Clerk
Service Porter
Appliance Technician
Sales Supervisor
Cashier
IT Assistant
Customer Care Representative
Marketing Manager
Driver/Porter
Operations Coordinator
Customer Service Representative
Warehouse Supervisor (Tobago)
Operations Manager (Tobago)
Store Manager (Barbados)
Warehouse Manager (Barbados)

Bell Furniture

Upholsterer
General Manager
Stores Clerk
Porter

TRIMART Supermarkets (Barbados)

IT Systems Administrator
Chief Financial Officer

SECTOR: Financial Services

Tatil General

Customer Service Representative
Underwriter (Motor & Non Motor)
Underwriter (Accident & Health)
Subrogation Officer
Legal Assistant

SECTOR: Distribution

AMCO

Brand Manager - Consumer Products & Wines and Spirits
Medical Representative - Health & Wellness
Business Unit Head - Health & Wellness
Foreign Accounts Payable Clerk
Sales Representative - Consumer Products & Health and Wellness

T.WEE

Cashier

Did you know that you can apply for any job vacancy in any Sector across the Group once you meet the specified requirements? That's right! So even if you see a vacancy that you are interested in but it's in a different Sector, just talk to your HR personnel and they will guide you through the proper application process.

GET FIT...STAY HEALTHY

ZUMBA® @ AMHO

Employees of ANSA McAL's Head Office, Tatil, ANSA Merchant Bank and Alstons Shipping go through the paces of the first Zumba class on the Tatil Compound. The classes were introduced as a means of providing employees the opportunity to take part in a fun but health-conscious after-work activity. Whether they're getting in shape for Carnival or just trying to blow off some steam all in attendance enjoyed the session and look forward to the rest of the classes in the coming weeks!



NOTICE:

if you would like to see your subsidiary's employees, events and current promotions featured in the Corporate Broadcast, please submit articles, well captioned photos and ads to shereen.ali@ansamcal.com



OVER 80 PARTICIPATING MERCHANTS



ansa mcal
GROUP OF COMPANIES

Premier Card

The Premier Card Welcomes!

The ANSA McAL Premier Card is proud to announce the addition of RELAX DENTAL of Woodbrook to our portfolio of merchants.

relaxdental



Relax Dental is located at 57 Ana Street, Woodbrook.
Premier Card holders can now enjoy a
10% discount on all services.

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Mr. Killa

vs



Erphaan Alves

Be eligible to win fete tickets and more this Carnival once you click 'like' on FORD TRINIDAD