



MAY 2013
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Corporate **BROADCAST**

Entrepreneurial Excellence



Dr. Anthony N. Sabga, Chairman Emeritus of the ANSA McAL Group, receives his National Icon Award in the field of Entrepreneurship from Mr. Reynold Cooper, Permanent Secretary in the Office of the Prime Minister

Dr. Sabga receives National Icons Award

Dr. Anthony N. Sabga, Chairman Emeritus of the ANSA McAL Group, was among sixty national icons honoured by the Ministry of Planning and Sustainable Development, in collaboration with the Citizens' Advisory Committee.

The awards ceremony took place on Monday 20th May 2013 at the Grand Ballroom of the Hilton Trinidad. Dr. Sabga was honoured for his great achievements and innovations in the field of business.

The icons were chosen after being nominated by the national population and selected by a Citizens' Advisory Committee. Twenty-seven of the sixty National Icons were given posthumous awards.

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Here are just some of Dr. Sabga's many achievements, as he continues to add to his great legacy:



▲ Dr. Anthony N. Sabga is inducted into the T&T Chamber of Industry and Commerce's Business Hall of Fame in 2008



▲ Dr. Sabga proudly shows off his second Trinidad and Tobago National Award: The Order of the Republic of Trinidad and Tobago 2011



▲ After receiving his second National Award, Dr. Sabga celebrated his achievement with the staff of ANSA McAL's Head Office



▲ In 1945 Dr. Sabga established his first business venture: Standard Distributors Limited and 68 years later he still proudly works alongside the staff of the ANSA McAL Group



▲ The Anthony N. Sabga Caribbean Awards for Excellence celebrated its 6th Gala Awards Ceremony in 2013, where four more Laureates received the prestigious honour



▲ In 2013 Dr. Sabga celebrated his 90th Birthday, and the ANSA McAL Group was first in line to send their best wishes

The ANSA McAL Group of Companies salutes **Dr. Anthony N. Sabga!**

ANSA McAL'S 84TH ANNUAL GENERAL MEETING

Strong growth in the face of tough economic conditions

On Tuesday 28th May 2013, ANSA McAL Ltd held the 84th Annual Meeting of Shareholders at its headquarters at TATIL Building, Maraval Road, Port of Spain.

The shareholders approved the financial statements for 2012 for ANSA McAL Ltd. Chairman Emeritus,

Dr. Anthony N Sabga chaired the meeting with contributions from Mr Aneal Maharaj, Group Finance Director and Mr Gerry Brooks, Group Chief Operating Officer.

For yet another year the Group delivered strong growth in the face of tough economic conditions which continued to prevail across the region. There were reported revenues of \$5.9 billion, an improvement of 12% on 2011 and PBT of \$952 million, up 5% on prior year. Earnings per share of \$3.69 also improved by 7%

over the previous period and total assets now stand at \$11.3 billion. The Group and thereby every sector in the Group is stronger and healthier than ever before.

Based on the results, the Board declared a final dividend of \$0.80 per ordinary share. The dividend payment will be paid out on June 14, 2013.

Shareholders also received an overview of the Group's first quarter 2013 results which were released on 22nd May 2013. 



THANK YOU

A special thank you to Tatil, Trinidad Match and AMCO for contributing a range of goodies that our Shareholders were pleased to receive!

ANSA MERCHANT BANK'S 35TH ANNUAL GENERAL MEETING

Continuing to Create Value for Customers and Shareholders


On Wednesday 22nd May 2013 ANSA Merchant Bank Limited held the 35th Annual Meeting of Shareholders at the ANSA McAL Board Room of the Tatil Building. In 2012, ANSA Merchant Bank, which includes Trinidad & Tobago Insurance Limited (TATIL) and Tatil Life Assurance Limited, as well as other financial services subsidiaries, produced \$189.8 Million Profit before Tax and \$149.6 Million profit after tax.

The Shareholders approved the financial statements for 2012 for ANSA

Merchant Bank Limited (AMBL). During the meeting AMBL's Managing Director, Mr. Gregory N. Hill, presented to all in attendance on the Bank Group's performance and plans for expansion in 2013.

Consolidated Earnings Per Share (EPS) for 2012 was \$1.75, which is 20% less than 2011. In the Bank's Annual Report, the Chairman, Dr. Anthony N. Sabga stated, *"Overall we reflected a less than ideal performance in 2012 largely due to our conservative provisioning stance on our investment and lending assets. However we were still able to create value for our customers and shareholders despite the backdrop of a sluggish economic climate."*

We are satisfied that our performance in 2012 will set the stage for continued sustainability and an upward growth trajectory in 2013 and beyond."

Based on the results the Board approved the payment of a final dividend of \$0.70 per ordinary share for 2012, making the total dividend \$0.85 in line with prior year. The dividend will be paid out on May 24, 2013. Shareholders also received an overview of ANSA Merchant Bank's first quarter 2013 results that were released on May 10, 2013. The first quarter 2013 EPS was \$0.53 vs. \$0.71 in 2012. 



ANSA Merchant Bank's Board of Directors, from left to right, Mrs. Judy Chang, Mr. Chip SaGomes (back left) (Sector Head – Financial Services), Mr. Ray A. Sumairsingh (Deputy Chairman – AMBL), Mr. Timothy Hamel Smith, Mr. Ian Welch, Mrs. Kathleen Galy (Executive Director - AMBL), Dr. Anthony N. Sabga (Chairman – AMBL), Mr. Gregory Hill (Managing Director – AMBL)



From left to right: Mr. Gregory Hill, Managing Director – AMBL; Mr. Gerry Brooks, COO – ANSA McAL and Dr. Anthony N. Sabga, Chairman – AMBL

ANSA McAL'S SECTOR PERFORMER AWARDS 2012

Honouring Dedication and Excellence

On Wednesday 15th May 2013, the ANSA McAL Group honored its 2012 Sector Performers at an Awards Ceremony held at the ultra chic Aioli Restaurant, Maraval. The Sector Performer Awards were first introduced at the Long Service and Group Awards in 2012 and recognizes top performers in each of the Group's eight Sectors: **Beverage, Manufacturing, Financial Services, Retail, Media, Services, Automotive and Distribution.** The event's Master of Ceremonies was Group's Business Transformation Manager, Ms. Amy Lazzari.

This year, a new award was added to the list: The Corporate Performer of the Year. It recognizes Head Office employees from Trinidad & Tobago and Barbados.

After an intensive selection process nine winners were chosen, all of whom exemplified:

- **Getting the People Basics Right**
- **Excellence in Execution and**
- **Acting Like an Owner**

At the Awards Ceremony, the Group Chairman, Mr. A. Norman Sabga, praised the awardees for their sterling contribution to the Group and encouraged them to continue to strive for excellence in all that they do.

Group HR Director, Ms Teresa White sealed the official programme by proposing a toast in honour of the winners.

The ANSA McAL Sector Performer Awards 2012 went to:

Automotive Sector:
Mr. Cecil Trotman,
McEneaney Quality Inc., Barbados

Financial Services Sector:
Ms. Bronyia Sucre,
ANSA Merchant Bank Limited

Distribution Sector:
Mr. Victor Bellamy,
Brydens Stokes Ltd., Barbados

Manufacturing Sector:
Mr. Emmanuel Sylvester, ANSA Polymer

Retail Sector:
Ms. Gail Ragoobar,
Standard Distributors Limited

Services Sector:
Mr. Christopher DeSilva,
McEneaney Business Machines

Media Sector:
Mr. Timothy Mohammed,
CNC3 – Guardian Media Ltd

Beverage Sector: Ms. Shalima John,
Carib Brewery Ltd.

Corporate: Mr. Sean Griffith, ANSA McAL
Head Office



Mr. Timothy Mohammed, CNC3 – Guardian Media Ltd (right) and Mr. David Inglefield, Sector Head – Media



Ms. Shalima John, Carib Brewery Ltd. and Mr. Andrew Sabga, Sector Head – Beverage



Mr. Victor Bellamy, Brydens Stokes Ltd. (Barbados) and Mr. Jose Nivet, Sector Head – Distribution



Mr. Christopher DeSilva, McEneaney Business Machines (right) and Mr. David Inglefield, Sector Head – Services



Mr. Cecil Trotman, McEneaney Quality Inc. (Barbados) (right) and Mr. Ray A. Sumairsingh, Sector Head - Automotive



Ms. Bronyia Sucre, ANSA Merchant Bank Limited and Mr. Chip SaGomes, Sector Head – Financial Services



Mr. Emmanuel Sylvester, ANSA Polymer (right) and Mr. Gerry Brooks, Sector Head - Manufacturing



Ms. Gail Ragoobar, Standard Distributors Limited and Mr. Aneal Maharaj, Sector Head - Retail



Mr. Sean Griffith, ANSA McAL Head Office (right) and Mr. A. Norman Sabga, Group Chairman and Chief Executive





'The Performer'

A fun highlight from this year's Sector Performer Awards Ceremony was the signature cocktail which was served to guests. Fittingly named 'The Performer,' the drink featured Grey Goose La Poire, which is pear flavored vodka (La poire is French for pear). This vodka was selected because it features a trio of natural flavorings blended specifically to reflect the taste and freshness of an Anjou pear, and provided a refreshingly sophisticated compliment to the day's affair.

This signature cocktail contained:

- 2 oz Grey Goose La Poire
- Muddled ginger and lemon
- 3 oz grapefruit juice
- 2 dashes of Bitters
- Mint leaves to garnish

For those of you wanting to sample this delicious concoction for yourself, Grey Goose La Poire can be purchased from the Group's own Alstons Marketing Company Limited (AMCO).





MANUFACTURING SECTOR HONOURS ITS TOP PERFORMERS

Sector Performer Appreciation Dinner

Recognition was paid to Sector Performer nominees within the Manufacturing Sector when they were hosted at an Appreciation Dinner held on Friday 10th May 2013 at the Kapok Hotel.

The nominees were:

- **Ms. Charmaine Silva**, Executive Assistant to the Managing Director - ABS
- **Jeanne-Marie Philips**, Inventory Controls Coordinator – ANSA Coatings
- **Timitra Williams**, Export Development Officer – Trinidad Match Limited
- **Lutchman Tiplal**, Plastics Supervisor, Blow Moulding – ANSA Chemicals
- **(WINNER) Emmanuel Sylvester**, Maintenance Supervisor – ANSA Polymer (2012 Sector Performer – Manufacturing Sector)

Our Group Chief Operating Officer and Head of the Manufacturing Sector, Mr. Gerry Brooks and our Group Human Resource Director, Ms. Teresa White were both speakers at this auspicious event alongside the Managing Directors/General Managers of all the subsidiaries which make up the Sector. The evening was both enjoyable and inspirational for all who attended. 🏆



The nominees from the Manufacturing Sector for their 2012 Sector Performer Award were, from left, Ms. Timitra Williams (Trinidad Match), Ms. Jeanne- Marie Philips (ANSA Coatings), Mr. Emmanuel Sylvester (ANSA Polymer), Mr. Lutchman Tiplal (ANSA Chemicals). Absent is Ms. Charmaine Silva (ABEL Building Solutions)

From left: Ms. Timitra Williams (Trinidad Match), Mr. Gerry Brooks (Sector Head- Manufacturing/ Group Chief Operating Officer), Ms. Jeanne- Marie Philips (ANSA Coatings), Mr. Emmanuel Sylvester (ANSA Polymer), Mr. Lutchman Tiplal (ANSA Chemicals) and Ms. Teresa White (Group Human Resource Director)



The Nominees and their Managing Directors: From left: Mr. Victor Cooper (ABS), Mr. Mike Baiz and Ms. Timitra Williams from Trinidad Match; Mr. Edward Kacal and Ms. Jeanne- Marie Philips from ANSA Coatings; Mr. Emmanuel Sylvester and Mrs. Rebekkah Dubarry- Rackal from ANSA Polymer; Mr. Lutchman Tiplal and Mr. Andy Mahadeo from ANSA Chemicals. Absent: Ms. Charmaine Silva (ABEL Building Solutions)



Ms. Teresa White, Group HR Director (left), with the Manufacturing Sector's HR team, from left, Ms. Zaida Majid, Mrs. Renee Brown- Raphael, Mr. Sheldon Baptiste, Ms. Joann Rodriguez and Ms. Ingrid Pemberton




CORPORATE PERFORMER AWARD 2012

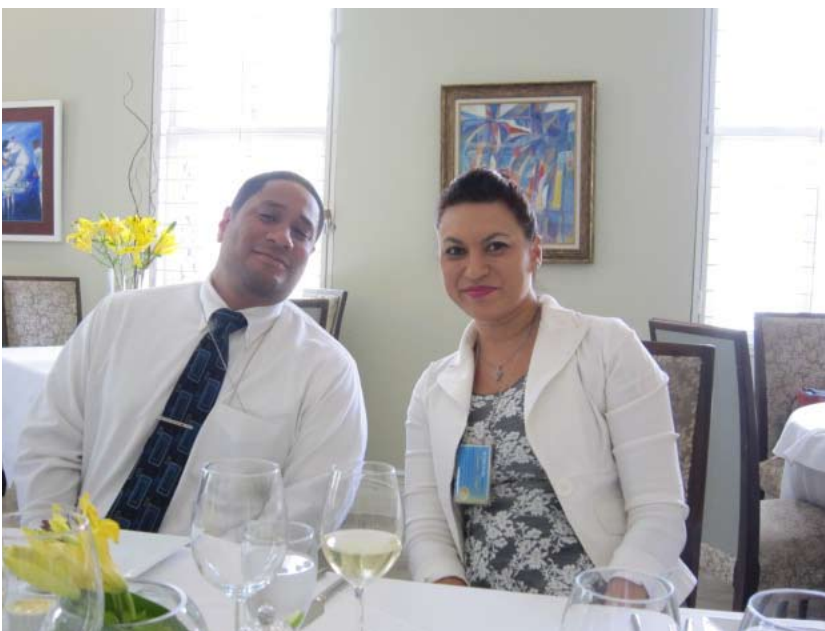
New Category in Sector Performer Awards

This year's Sector Performer Awards saw a new category being added to the prestigious Group Awards. The nominees for this category entitled the 'Corporate Performer Award' were selected from Head Offices in Trinidad and Tobago and Barbados.

The nominees were:

- **Kimberly Ramparas**, *Group HR*
- **Celestes Gajadhar**, *Group Performance, Audit, Finance and Reporting*
- **Jason Ramdewar**, *Group Corporate Communications*
- **Gabriella Stephens**, *Office of the Group COO*
- **Shane Poona**, *Group IT*
- **Roglyn Hinds**, *ANSA McAL (Barbados) Limited*
- **(WINNER) Sean Griffith**, *Group Legal (Corporate Performer 2012)*

On Monday 13th May 2013, our Group Chairman, Mr. A. Norman Sabga hosted a special luncheon at Chaud Restaurant to congratulate nominees of the Corporate Performer Award. 



ANSA McAL'S 2012 GROUP PERFORMANCE RECOGNITION AWARDS

Group Chairman Applauds Milestone Accomplishments

On Thursday 16th May 2013 ANSA McAL's Group Chairman and Chief Executive, Mr. A. Norman Sabga announced the winners of the Group's 2012 Performance Awards. These awards seek to ensure that the focus on excellence within the Group remains strong and vibrant, whilst refocusing employee and company efforts on critical performance areas.

Here are our winners:

1. Best Safety Performance 2012: ANSA Technologies Ltd., received by Mr. David Inglefield, Sector Head – Services

2. Highest PBT Attainment Over Budget 2012: Tatil General, received by Mr. Musa Ibrahim, Managing Director – Tatil

3. Best PBT Growth 2012: ANSA McAL Trading (Guyana) Ltd., received by Mr. Jose Nivet, Sector Head – Distribution

4. Best EVC Growth 2012: ANSA McAL Trading (Guyana) Ltd., received by Mr. Jose Nivet, Sector Head – Services

5. Best Audit & Governance Performance 2012: Caribbean Development Company, received by Mr. Andrew Sabga, Sector Head – Brewery

6. Highest Increase in Export Sales Over Prior Year 2012: ANSA Polymer, received by Mr John Charles, Managing Director – ANSA Polymer



From left to right: Members of the ANSA McAL Executive team stand proudly with the awards which were given to their respective subsidiaries: Mr. John Charles, Managing Director – ANSA Polymer; Mr. Andrew Sabga, Sector Head – Brewery; Mr. Musa Ibrahim, Managing Director - Tatil; Mr. David Inglefield, Sector Head – Services and Mr. Jose Nivet, Sector Head Distribution



CHAIRMAN ON THE MOVE 2013

Visit #3: ANSA Technologies Limited

After an impressive visit to Alstons Marketing Company Limited (AMCO) in March, our Group Chairman, Mr. A. Norman Sabga continued his schedule of visits to Group subsidiaries. This time he headed in a more southerly direction and Tuesday 30th April 2013 Mr. Sabga accompanied by Ms. Teresa White, our Group HR Director, visited ANSA Technologies Limited in San Fernando.

ANSA Technologies Limited, or ANSA

Tech as it is more commonly referred to, is the leading supplier of steel pipe, valves and fittings to the Energy and Industrial sectors in Trinidad and Tobago and throughout the Caribbean. They also carry a wide range of Oilfield and Industrial products, in addition to Janitorial Products.

Mr. Sabga and Ms. White were greeted by ANSA Tech's Managing Director, Mr. Aleem Hosein and their Chief Financial Officer/Director, Mr. Clyde Sant. Mr. Baksh and Mr. Sant, proudly introduced the Chairman and Ms. White to their Management team, followed by a tour of their warehouses, where the Mr. Sabga took a

close look at some of the many products supplied by ANSA Tech. ANSA Tech's Administrative staff were delighted to meet Mr. Sabga and Ms. White and spent the time chatting about their roles, responsibilities and challenges. Before departing, the Chairman and the HR Director took an impromptu visit to the ABS retail outlet located on ANSA Tech's compound.

So if you have been keeping track the 'Chairman on the Move 2013' has taken our Group Chairman to the North, to Central and to South Trinidad...we wonder where he may be headed next? 